

Real-time Revenue Rescue™

Artificial intelligence powering efficient clinical workflows

# Supporting physician & nurse workflow for enhanced quality care

About us & our provider tools

Milestones

How it works

What's inside Insight

Our Target

Solving the \$150 Billion Shortfall

Live the Insight Experience



Schedule a demo



Contact us

# About us



## Our Company

Hiteks is a provider of real-time revenue cycle solutions clinically aligned to improve quality & reimbursement since 2011.

## Our Software Insight

Hiteks has a proven ROI measured by our clients in the areas of improved revenues from higher ambulatory risk adjustment (RAF), higher inpatient Case Mix Index (CMI), significantly fewer physician queries, more accurate and targeted CDI queries, fewer denials, and greater compliance with Quality Measures.



### Insight, The best front-end EHR integrated CDI Solution

**EHR Workflow** Integration

**High-Speed** Analytics

**Implementation** Ease

**White-Glove** Support

**Competitive Enterprise** Pricing



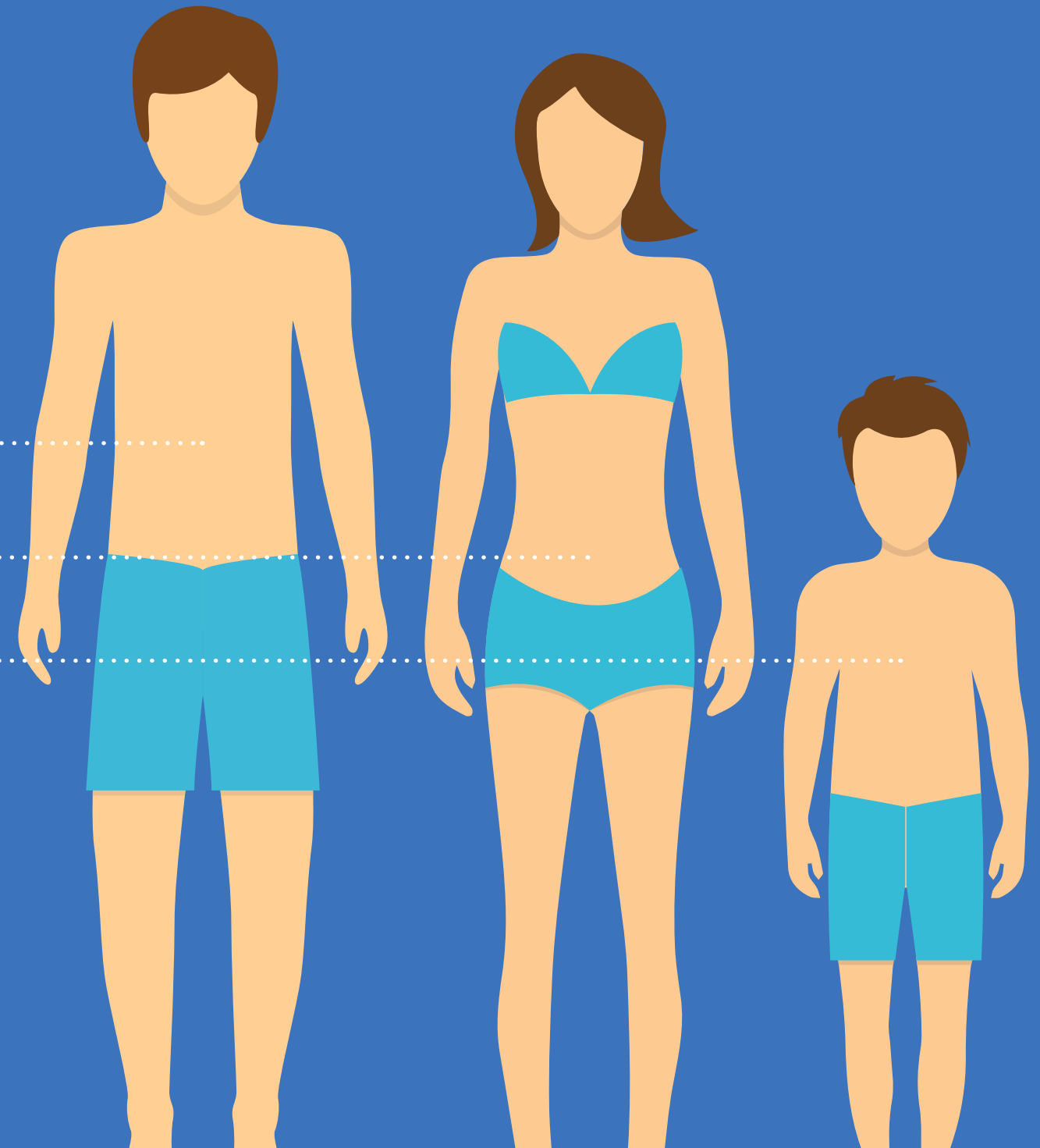
# What's inside Insight:

Existing CDI & quality algorithms that can be supplemented by client & tailored by Insight:

## Functions:

- Automated Physician Queries
- Problem List Management
- Medication Reconciliation
- Complete EHR, Transcription and Dictation Note Analysis
- Diagnosis Specificity and Completeness
- Detects severity of illness
- Captures Risk Adjustment Co-morbidities
- Calculator: for more full diagnoses
- Current visit diagnoses and procedure advice

- Generalized Diagnoses
- OB/GYN Diagnoses
- Pediatric Diagnoses



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# Target



Our solutions are created to facilitate the medical personnel workflow in healthcare companies

### Success Cases



**Insight** Is good for: Healthcare systems | Academic & community hospitals | Large physician practices | Pediatric hospitals | Healthcare corporations

**Insight** is cloud- based software as a service (SaaS) compatible with Electronic Health Records (EHR) Systems: **Epic**

**It is also compatible with Quality Management Systems:** Wolters Kluwer

### Our solutions power intelligent clinical workflows for healthcare providers

Don't you **wish for intelligent workflows in your** EHR System?

Do you need help **with** computer-Assisted Physician Documentation-CAPD?

Do you have a **back-end system for CDI** right now? We support using Epic for all of your CDI work including real-time and silent mode queries.

# Benefits



### Real-time:

Millisecond response times **for physician suggestions through Epic NoteReader** and NoteReader CDI.



### Usability:

Eases physician responses to documentation and patient queries.



### Performance:

Reduces CDI manual chart review to search for medical occurrences



### Customize:

Most advanced and configurable knowledge bases



### Easy-going:

Deployed as a service API which facilitates ease of implementation



### Security:

Encrypted data exchange to protect Patient Health Information (PHI)



[Click here](#) to know what's insight



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## Features For Physicians and Health Systems: ConcurDI For NoteReader CDI

1. Query

2. Suggested text to insert

3. Feedback

4. Evidence

Please clarify the patient's heart failure acuity and type, if applicable.

Add sentence at cursor:

- Acute systolic heart failure
- Acute diastolic heart failure
- Acute combined systolic and diastolic heart failure
- Acute on chronic systolic heart failure
- Acute on chronic diastolic heart failure
- Acute on chronic combined systolic and diastolic heart failure

Other options:

[Agree \(I have updated the note text accordingly\)](#)

[Reject query \(for all users\)](#)

[Clinically undetermined](#)

[Ask me later](#)

[Someone else should address this](#)

---

Why am I seeing this?

<b>Echocardiography (procedure)</b>	⌵
Progress Notes Joshua Smith, MD	Today 1513
H&P Joshua Smith, MD	Yesterday 0920
<b>Congestive heart failure (disorder)</b>	⌵
<b>Dyspnea (finding)</b>	⌵
<b>Brain natriuretic peptide measurement (procedure)</b>	⌵
<b>Furosemide (substance)</b>	⌵
<b>2+ pitting edema (finding)</b>	⌵
<b>Acute congestive heart failure (disorder)</b>	⌵

**My Note** Progress Notes

[Bookmark](#) [Details](#)

Type:  Service:

Date of Service:

Cosign Required

**Subjective:**  
This is a late middle-aged male who has had a recent CABG complicated by a prolonged course of acute renal failure and hepatic failure. He had a recent onset of dyspnea bringing him back to the hospital. Patient denies chest pain, nausea and orthodysnes. Patient has a history of hypertension. Bedside echo revealed LVEF 25%.

**Physical Exam:**  
Respiratory: Lungs are clear.  
Cardiovascular: Heart sounds appear normal, no obvious murmurs.  
Peripheral leg edema pitting +2.

**Labs:**  
WBC 6.60  
HGB 12.00  
HCT 36.2  
PLT 1400  
BNP 150

**Medications:**  
furosemide (LASIX) 20 MG tabletTake 20 mg by mouth 2 (two) times a day

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- Other Epic App Orchard Tools by Hitek:
- AdvocateMD powering NoteReader
  - VigilantQA Sepsis Surveillance

# Services



## 01 Integration

Cloud-based, compatible with electronic health record (EHR Integrated)

## 02 High-speed

Best usability with fastest processing time in industry

## 03 Implementation

Great record of Implementations per year

## 04 Support

7-days a week, 365 days per year

## 05 Pricing

Per physician user or per bed per month



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## Revenues



# Solving the \$150 Billion Shortfall

### Revenues and ROI

**Faster and more accurate capturing of diagnoses:**

**Accurate HCC and RAF Scores Key for Ambulatory Practice:**

17% - 24% increase in RAF scores \$2.8 - \$6.6M  
Increased revenue

**Previously 'High-Risk' ambulatory charts for denials reduced:**

26% Reduction in denials

**Real-time review of documentation accelerates RCM cycle:**

~40% Less time required for encounter note reduces buildup of charts

**Proven 40%** Reduction in physician time in the EHR

**Proven 50%** Reduction of CDI physician queries

**Proven 33%** Increased identification of sepsis cases within time windows

**Improved Documentation Increases Revenues:**

CMI improvements of 0.14

26% higher revenues for sepsis documentation



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### Live the Insight experience and discover the \$ 150 billion shortfall solution:



Physician compliance in documentation is key in appropriate capture of HCC and Risk Adjustment Scoring



Real-Time computerized technologies are available to increase physician compliance with suggestions and CDI queries



Physicians now have the tools integrated into the EHR to play a key role in improving both ambulatory and inpatient reimbursement

If you want to improve your hospital efficiency & the quality of life of your physicians, nurses and patients, contact us to schedule a demo and give you a free trial for 3 months.



[Click here](#) to schedule an appointment



[Schedule a demo](#)



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Contact us



### Contact us

 [Click here](#) to schedule an appointment

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